



## Nian-Crae, Inc.

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December 7, 2012

Ms. Susan Engelhardt  
Executive Director  
Center for Innovative Ventures of Emerging Technologies (CIVET)  
Rutgers, The State University of New Jersey  
School of Engineering  
599 Taylor Road  
Piscataway, NJ 08854

Dear Susan:

We want to thank you for all the help you have given us and Nian-Crae, Inc. We greatly appreciate your input as an advisor as well as the resources that you have provided us through CIVET. Having just begun working with you this past summer, the results have already been substantial. You quickly molded the rough idea we first pitched to you into a well rounded and evolved concept, from a business perspective. Later, as we became involved in a competition for funding through the QED 'Proof of Concept' program, you coached us, and introduced us to several useful contacts. The excellent critiques you gave were most insightful and helpful.

The competition for funding was very intense, as there were many fine competitors with very interesting ideas. Our final presentation last week before the 15 judges went quite well, and we owe much of this to your help. Thanks so much! We wish you many further successes, and hope we can continue to work with you. We support your mission to promote innovative entrepreneurs who can make positive contributions to people's lives. Thank you!

By the way, WE WON!

Sincerely yours,

William Craelius, Ph.D.

Nicki Ann Newby, Ph.D.